

## Prepared. For the Future

For the Silicon Valley Monterey Bay Council to continue to deliver the quality Scouting programs to our youth, three fundamental pillars must be sustained and increased: operating income, capital income and endowment income. Encouraging endowment gifts to our council is one of our highest priorities. It is one of the best ways to ensure that our council can continue to offer the outstanding programs it now has and also grow to meet the needs of the youth and communities we serve.

Recently we have embarked on a campaign to identify Scouters who have made arrangement (or intend to make arrangements) for Scouting in their estate plans.

We request your support and participation in this endeavor by completing the below questionnaire and returning it to Mark McHaddon. All responses will be kept confidential and only reported in the aggregate. Thank you for your support.

■ Bequest (will or trust)	☐ Gift of Appreciated Property	☐ Charitable Lead Trust
☐ IRA (other tax deferred fund)	☐ Life Insurance Designation	☐ Charitable Remainder Trust
Other		
☐ It is my intention to leave <u>something</u> for Scouting in my  If known: \$		estate
If I	known: \$	Estimate
If I I am undecided at this poi		Estimate
☐ I am undecided at this poi		
☐ I am undecided at this poi ☐ I do not intend (at this tin	int in my estate decisions	ny estate
☐ I am undecided at this poi	int in my estate decisions ne) to provide for Scouting in 1	ny estate
☐ I am undecided at this poi	int in my estate decisions ne) to provide for Scouting in 1	ny estate

Direct responses to: Attn: Mark McHaddon {confidential} 1900 The Alameda Suite 100, San Jose, CA 95126

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