**Scout-O-Rama Card Sale**  
*Spring Fundraiser*

**A Scout is Thrifty**

The 9th point of the Scout Law says that,  
“Scouts work to pay their own way and to help others. Scouts saves for the future. They protect and conserve natural resources. They carefully use time and property.”

The **Scout-O-Rama Card Sale** is designed to help Scout practice the 9th point and help pay for their activities. This helps the parents with the cost of Scouting and it helps the individual Scouts learn the value of their efforts. Everyone benefits when financial barriers are eliminated and Scouts have the opportunity to pay their own way.

![2019 card sample. 2020 edition of the Scout-O-Rama card will be available in the coming weeks leading up to the sale.](image)

**Details**

- $10 Coupon Card with over $50 in instant savings AND family admission to Scout-O-Rama.
- $3 commission to your unit with every card.
- Additional prize when a Scout sells 20 cards.
- Sales kits to guide each Scout.
- Guidebook and staff on hand to help.

**Get Involved!**

Scout-O-Rama Card Kick-off  
March 7th 9 AM - 4 PM  
@ University of Scouting

**How the Scout-O-Rama Card Sale Works**

The Scout-O-Rama (SOR) Card fundraiser is a risk-free fundraiser designed to assist Scouts in fundraising for their summer activities, while reducing out of pocket costs for their families. Each SOR card contains deals and discounts from local businesses, which the scouts sell for $10.00 while earning a 30% commission.

**There is no upfront cost.** Units can take packets of 20 cards to sell, and can return 20% of any undamaged, unsold cards by the end of the campaign on April 30th. Units immediately keep their 30% commission from cards sold.

**How Do I Acquire SOR cards?**

Our sale kicks off on March 7th at University of Scouting. We will have 2 classes to assist new leaders on how to have a great SOR card sales and we will be checking out cards all day.

Visit [http://bit.ly/sor2020](http://bit.ly/sor2020) to sign up for the sale and pre-order cards for your unit to pick-up on March 7th. Additional cards will be available at your district roundtable or Council office during regular business hours. SOR Cards will be available March 7th to April 30th.

**We’re Selling a Day of Fun, Not Just a Discount Card.**

Ensure your families understand that they are selling character, a better community through Scouting, and the benefits of Scouting summer camp; they are not just selling discount cards. Your scout, as well as the Scouting community, benefits from these programs! Emphasize to each customer that each card sold helps Scouts go to camp, build character, and enriches their lives. The reason your sale will be successful is that people want to support Scouting!

**Commission and Incentives**

Units will receive a 30% commission.

**New this year** - For every packet (20 cards) sold a Scout will earn Scout Shop or Amazon gift cards!

<table>
<thead>
<tr>
<th>Cards Sold</th>
<th>Prize</th>
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<tbody>
<tr>
<td>20 cards</td>
<td>$10</td>
</tr>
<tr>
<td>40 cards</td>
<td>$25</td>
</tr>
<tr>
<td>80 cards</td>
<td>$50</td>
</tr>
<tr>
<td>100 cards</td>
<td>$75</td>
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</tbody>
</table>

*Over 100 cards sold, each packet of 20 earn an additional $15.

**Return Policy**

Units can return up to 20% of undamaged unsold cards. Cards can be returned to Silicon Valley Monterey Bay Council offices at any time throughout the sale. The cards MUST be in new condition (including snap off discounts). We cannot accept returns of any cards that have been damaged.

Any cards (lost, misplaced, damaged etc.) not returned to Council by **April 30th** will be considered sold, and will be charged to the unit account. It is the unit’s responsibility to ensure that they return their cards and monies by the end of the sales period.

**Accounts not settled by April 30th will have their commission reduced to 20%.**

For questions concerning Scout-O-Rama Card sales, please contact Staff Adviser Marcell Vargas at Marcell.Vargas@scouting.org